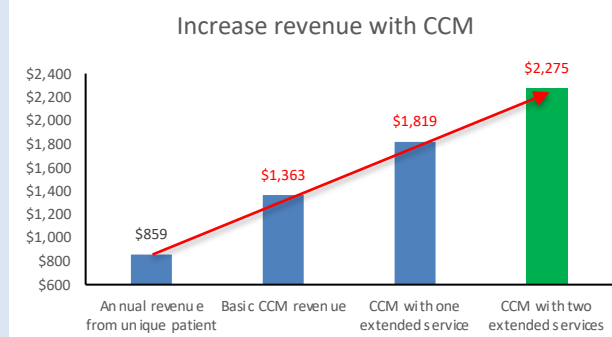


Chronic Care Management

Requirements / Eligibility / Revenue impact



CMS guideline

- **Eligibility:** Medicare Part B with > 2 chronic conditions
- CCM Care Plan + 7*24 Access
- Time log / month reimbursement
- Clinical staff + General Supervision
- **Continued commitments with CPT codes:** 99490, G2058, 99487, 99489, 99491, G0506
- Continued CMS investment on CCM

Challenges

- Disruption on existing practice workflows
- Non-face-to-face workflows
- Reimbursement based on time spent on CCM / month
- CMS general supervision creates potential outsourcing clinical staff but requires tight collaboration
- Efficiency and effectiveness required to scale providers' bandwidth to cover CCM service

Solutions

- ✓ Care resource planning focuses on providers' efficiency through staff delegation and coordination
- ✓ **Business model:** Transaction-based licensing guarantees Net New Revenue
- ✓ Turnkey solution including outsourcing nursing staff
- ✓ Embedded CCM Care Plan
- ✓ Alert / notification for patient follow-up
- ✓ Care team time log for billing support

Integrated Healthcare Platform

- Patient-centered care collaboration model
- Integration with AWW and RPM with enhanced telehealth and mobile care capabilities
- Interoperability between medical and behavioral healthcare

Potential CCM revenue

Total unique patients	5,000
Percentage of CCM eligible patients	14.42%
CCM eligible patients	721
Basic CPT code 99490 (pt/mo)	\$41
Basic CCM with one extension (G2058)	\$80
Basic CCM with two extension (G2058)	\$118
Basic CCM revenue (99490)	\$354,732
CCM extended revenue (99490 + G2058)	\$692,160
CCM extended revenue (99490 + (2xG2058))	\$1,020,936

- Cloud-deployed solutions, **no** IT or hardware cost
- Deployment ready in weeks
- Ease of use reduces staff training time
- Turnkey service ready for operation

