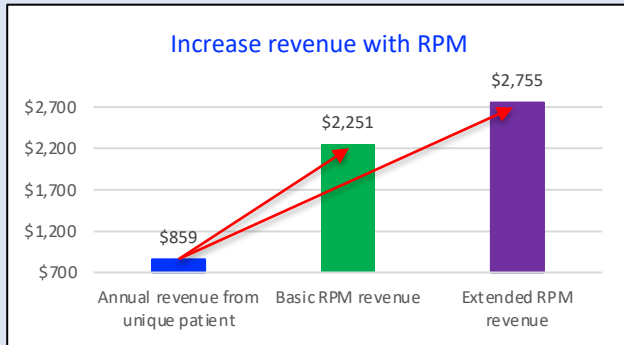


Remote Physiologic Monitoring (RPM)

Requirements / Eligibility / Revenue impact



CMS guideline

- Eligibility: Medicare Part B Reimbursement basing on time monitoring / month
- Clinical staff + General Supervision
- Physiologic monitoring
- CPT codes: 99454, 99457, 99453, 99458
- Continued CMS investment on RPM
- RPM part of Preventive Care Service with telehealth ability

Challenges

- Practices require to manage medical devices for physiologic measurements
- IT infrastructure set-up for data collection
- Non-face-to-face workflow
- Care collaboration among care team members
- CMS general supervision creates opportunity for clinical staff outsourcing reducing practice risks
- Time tracking for billing support
- Efficiency and effectiveness required to scale providers' bandwidth to cover RPM service

Solutions

- ✓ Turnkey solutions to include medical devices, IT infrastructure and outsourcing clinical staff
- ✓ Business model: Transaction-based licensing guarantees Net New Revenue
- ✓ Care resource planning focuses on providers' efficiency through staff delegation and coordination
- ✓ Alert / notification for patient follow-up
- ✓ Care team time log for billing support

Integrated Healthcare Platform

- Patient-centered care collaboration model
- Integration with AWV and CCM with enhanced telehealth and mobile care capabilities
- Ready for expansion beyond physiologic monitoring (diabetes, asthma, COPD,.)
- Interoperability between medical and behavioral healthcare

Potential RPM revenue

Total unique patients	5,000
Percentage of Medicare Part B patients	21.85%
RPM eligible patients	1,093
CPT codes (99454 / 99457)	\$116
CPT codes (99454 / 99457 / 99458)	\$158
RPM revenue for 99454 / 99457	\$1,521,456
Extended RPM revenue for 99454 / 99457 / 99458	\$2,072,328

- Cloud-deployed solutions, **no** IT or hardware cost
- Deployment ready in weeks
- Ease of use reduces staff training time
- Turnkey service ready for operation

