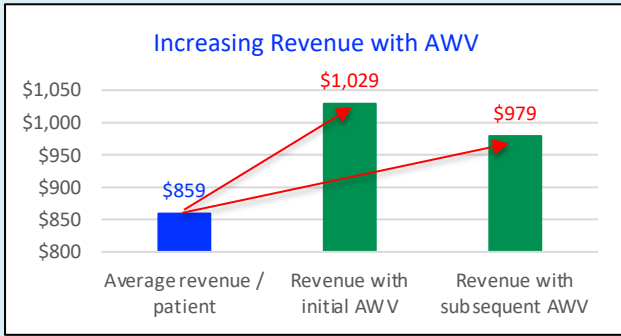


## Annual Wellness Visit (AWV)

### Requirements / Eligibility / Revenue impact



#### CMS guideline

- Eligibility: Patient with Medicare Part B
- Wellness assessment
- Annual revenue recurrences

CPT codes: G04358 / G04359

- 16% to 19% increase in average revenue per unique patient

### Challenges

- Identify patient eligibility
- Healthcare system initiates patient reach-out
- CMS-compliant, consistent wellness assessment
- Complement existing deployed EHR systems
- Concerns on operational risks (no IT cost)

### Solutions

- ✓ Ability to analyze EHR for list of eligible patients
- ✓ Business model: Transaction-based licensing guarantees Net New Revenue
- ✓ Turnkey solution for patient reach-out
- ✓ IT solution for consistent data collection and risk assessment
- ✓ Risk / disease mapping creates additional follow-ups and visits

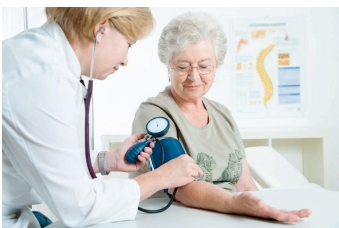
### Integrated Healthcare Platform

- Personalized risk to disease mapping (per patient) reduces physician engagement time
- Risk to disease mapping and wellness screening recommendations increase potential revenue for AWV
- Integration with Chronic Care Management (CCM) and Remote Physiologic Monitoring (RPM)

### Potential AWV revenue

Total unique patients	5,000	
Percentage Medicare Part B patients	21.85%	
AWV eligible patients	1,093	
<b>Potential AWV revenue</b>	<b>\$185,810</b>	<b>\$153,020</b>
Initial AWV (G04538)	\$170	
Subsequent AWV (G04359)	\$140	

- Cloud-deployed solutions, **no** IT or hardware cost
- Deployment ready in weeks
- Ease of use reduces staff training time
- Turnkey service ready for operation



<https://www.youtube.com/watch?v=qxCz098EuiA>